

Team Commissions

- Educators receive Team Commissions when they refer and train new Educators.
- Educators receive Team Commissions on all sales completed by their certified Educator team members.

Team Commissions Structure

- 1st Level of Team Educators
 - Receive 15% of registration fees
- 2nd Level of Team Educators
 - Receive 12% of registration fees
- 3rd Level of Team Educators
 - Receive 8% of registration fees

Example Team Commissions

- An active Senior Educator has four new 1st Level Educators that each completes 90 registrations in a quarter.
- Commissions on Team Sales would total **\$405**.
 - $360 (90 \times 4) \times \$7.50 = \$2700$ in Registration Fees
 - $\$2700 \times 15\% = \405 in Commissions
- 2nd Level Educators would make **\$324 (12%)**.
- 3rd Level Educators would make **\$216 (8%)**.

Team Commission Payments

- Commission checks will be mailed two weeks after the end of the quarter.
- All completed workshop forms for the quarter must be received within four days of the end of the quarter.